

Cost-saving model

Smartmotion buoys compared to conventional buoys

Here is a cost model for conventional (anchor) buoys, calculated according to costs by average market prices. **This is a calculation for costs per day!**

Amount	Object / Deployment	Cost per unit	Total costs
2	Buoy tender boats - Daily rental	300,00 €	600,00 €
2	Fuel per boat / day	70,00 €	140,00 €
5	Crew of the boats - Meal costs	10,00 €	50,00 €
1	Loss of conventional buoy harness	50,00 €	50,00 €
Basic costs per regatta day			840,00 €

All prices / costs / revenues are exclusive of VAT.

Regatta Costs per year (season) with 4 weekends

weekends	Object / Deployment	Cost per unit	Total costs / season
4	Basic costs per regatta weekend (3 days)	2.520,00 €	10.080,00 €
4	Volunteer hours per Regatta Weekend 120 h	120 h	480 h

All prices / costs / revenues are exclusive of VAT.

Standard market rental prices for the boats have been used in this calculation, as these are clearly defined. If your club has its own boats, after all the costs have been taken into account - such as insurance, taxes, boat storage, amortization, maintenance/service,

Required volunteer hours

The number of volunteer hours required should not be underestimated, as buoy-laying is one of the most demanding, injury-prone and toughest activities for volunteers. As a result, it has become increasingly difficult to motivate the necessary volunteers for this tasks.

Smartmotion Buoys

Financing requirements

Smartmotion autonomous buoy = 8.990,00 €/pc.	
4 x Buoys	35.960,00 €
1 Boat Marker Box	2.490,00 €
4x Pro aluminum slip trolley (589,00 €/pc.)	2.356,00 €
4x Customized fabric cover (499,00 €/pc.)	1.996,00 €
Inflatable tube (bumper), Inflatable marker (cone) and Chargers are included!	
Final financing amount 42.802,00 €	

All prices / costs / revenues are exclusive of VAT.

Company

Smartmotion d.o.o.
 Prodaja in izposoja vodnih plovil in druge dejavnosti d.o.o.
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Company Data

Registration number:
 9566066000
 VAT-ID No.: 29657377

Business

Management
 Managing Director:
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Bank Account

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