

Refinancing for your Smartmotion SmartPro (or Smartmark) buoys through rental

Smartmotion operates a hire platform for its customers. As a Smartmotion customer, you can rent out your buoys without any effort or risk. Smartmotion manages your buoys, takes bookings, settles accounts with the hirer, organises transport, insures the buoys for the hire period, provides a replacement buoy for the repair period in the event of damage, repairs any damage and settles the claim financially with the insurance company and the hirer. Smartmotion receives a commission of 15% of the hire price for its services.

Calculation of the return on investment, based on the rental of 1 SmartPro (or Smartmark) buoy

Calculation: The hire price for one day per buoy is 119.00 euros, but as the hire price is reduced for longer hire periods, we calculate with an average value of 109.00 euros per buoy and per day.

Main rental season: 8 Months = 35 weeks

Renting days: 3 Days / week (Friday - Sunday)

Total possible rental days: 105 Days / Season

Calculation maximum renting 50% (own use, rent gaps)	52,5 Days
Rental income / buoy / day	109,00 €
Total seasonal rental income	5.722,50 €
Smartmotion commission 15%	858,38 €
Rental income for the buoy owner / buoy / season	4.864,13 €

All prices / costs / revenues are exclusive of VAT.

Calculation minimum renting 25% (own use, rent gaps)	26,25 Days
Rental income / buoy / day	109,00 €
Total seasonal rental income	2.861,25 €
Smartmotion commission 15%	429,19 €
Rental income for the buoy owner / buoy / season	2.432,06 €

All prices / costs / revenues are exclusive of VAT.

The number of days the buoys can be rented varies depending on the geographical location (duration of the season) and how often the buoys are used for personal use. We use the minimum rental rate of 25% for all calculations, as experience has shown that this value can be safely achieved even with a short season and frequent personal use.

Company

Smartmotion d.o.o.
 Prodaja in izposoja vodnih plovil in druge dejavnosti d.o.o.
 Trg 1 - 2310 Slovenska Bistrica - Slovenia

Company Data

Registration number:
 9566066000
 VAT-ID No.: 29657377

Business

Management
 Managing Director:
 Bernard Halej

Bank Account

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 KBMASI2X